



SKS Novelty Co. Ltd / Balloon Depot
975 Pacific Gate, Unit 12,
Mississauga, Ontario L5T 2A9
Instructor: Karen Rüttimann, C.B.A.

Why should you take a balloon class? This is your opportunity to gain skills that will help you decrease errors and increase sales. Learn how to work more efficiently so you can serve your customers to the best of your ability – AND enjoy more free time knowing you made money!



Level 1 Balloon Basics: No Experience Required

If you are new to balloons or have never taken a class – this is the class for you! I'll share my extensive experience with you about the fundamentals of the balloon business. Learn hands-on how to work with a variety of balloons, equipment and accessories. Master the basics of balloon bouquets, columns and arches and I'll throw in a few tricks that will have you asking for more. Learn how to price for profit and take back ideas that will wow your customers. You'll work more effectively, make more money and have fun doing it!

Lunch included.

Level 1 Balloon Basics: No Experience Required –

Wednesday Sept. 20th, 2017 - 9 a.m. – 3:00 p.m.

Payment must be received no later than the Friday Sept. 15th, 2017. 50% of the fee is non-refundable.

Yes! I'd like to register ___ 1 person for \$100 + HST **OR** ___ 2 people for \$150 + HST

Contact Name _____

Company _____ SKS Account # _____

Address _____

Phone* (_____) _____ * Please leave a daytime number.

Card # _____ Exp. ____/____

Signature _____

PLEASE READ THE FINE PRINT:

All companies must be a registered SKS customer with a valid Business Registration number. Balloon and party trade only. Non-registered companies must contact Karen at 1-800-463-8684. Participation is limited to 2 people per company. All participants must be 16 years of age or older. Cost includes lunch and supplies.

NO VIDEO TAPING IS PERMITTED. STILL PHOTOGRAPHY IS ACCEPTABLE.



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The Balloon Clinic Decor Series

Pinterest-ing Balloon Trends Sept. 18th, 2017 – 9 a.m. to Noon

Pinterest is a popular social media site followed by many potential customers looking for unique décor items. Take a hands-on class with a C.B.A. (Certified Balloon Artist) and expand your portfolio!



Confetti Balloons – Customers really like the look of big bold polka dot confetti in 36” latex! And how about confetti and other materials in clear Bubble™ balloons? Truly eye-catching! I'll also add some special “tails” and custom imprinting to increase their value.

Organic Balloon Decor – Wow your customers with spectacular arches, columns, sculptures and topiaries with this trend setting style that is fast becoming a staple in portfolios all over the globe. There are many ways to achieve this style but I'll show you how to do it right the first time and for profit!



Yes! I DO have an SKS account. I'd like to register ____ people @ \$40 + HST /person.

Contact Name _____

Company _____ SKS Account # _____

Address _____

Phone* (_____) _____ * Please leave a daytime number.

Card # _____ Exp. ____/____

Signature _____

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